

IDENTIFY LEADS

These are some things to help Identify recruit leads

- Gave a product idea
- Was the friendliest
- Seemed the busiest
- Asked a lot of questions
- Mentioned a new home
- Is unhappy with current job
- Had the biggest/smallest order
- Is looking for a way to meet more people
- Is looking for more flexibility and a chance to make more money
- Brought extra guests to the party
- Works at/away from home
- Stay at home mom
- Mentioned a lack of time
- Asked how to get started
- Responded to your messages
- Talked about returning to work after first baby
- Has lots of experience with products
- Has a great personality