

Tupperware 10 ticket game

This is a very simple game that you can play to “interest” your guests in starting in Tupperware at a party. It’s simple and easy to play and very revealing about who may consider becoming a Consultant.

In the last part of the party, not the end, take out 10 draw tickets and a draw prize.

Give instructions such as.

This is a game that you get to ask me any questions about my business, not the products, you may have wondered about. Nothing is off limits and I will do the best I can to answer any questions you ask.

When the guests start asking questions simply give the best response you can.

Questions could be:

Question – How much money do you make?

Answer – An average party in Canada is about \$550 and I would earn about \$135 from that party

Question – How many parties do you do?

Answer – I can do as many or as few parties as I choose, currently I am averaging about 2 parties per week.

Question – How did you get started?

Answer – It’s very easy to get started, you simply purchase a Kit, you can purchase a great kit with everything you need to start right here tonight. The kit has a retail value of \$700 and you pay only \$139. I will help you get started in your business.

If no one asks questions at first, prime them with suggestions such as. Have you ever-wondered how one gets to be a Consultant or how much a Consultant can make.

You can see that this will lead you to “Know a guest’s interest” by the questions that are asked.

After tall questions are asked, up to 10 tickets, thank everyone and make the draw. Even add that you are building a team and would welcome them to join you as a consultant.

Always provide them with the “Great Opportunity Flyer” that they can take home, with your name and phone number on it.

Always follow up with the customers that have asked interesting questions.

This works even better if when you start the party you introduce yourself and give some of the reasons that you love being in Tupperware such as getting out of the house, making new friends, earning extra income, getting free products etc.