


*Bridal
Showers*





What to take

- Host Gifts
 - Key Sales Spec-BOGO or big item
 - Basics that need to be seen-Vent 'n Serve, FridgeSmart, Steamer, Cookware
 - Bridal Tree
 - Catalogs and Customer Order Forms
 - Wrapped party favor for each guest
 - Dating gift for bride
 - Game sheets
 - Three “game gifts” for winner/bride
 - Door Prize Drawing coupons to find leads
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GREETING POEM TO THE BRIDE

Greetings to Mary, the girl of the hour!
We've come together to give you a shower.
Not china, not silver, nor gifts that are rare,
but beautiful, practical Tupperware.

Because you're you and your friendship we treasure,
We've let you choose what gives you the most pleasure.
Selections are many and varied and great. |
Perfect solutions for you and your mate.

So, on with the games and fun, and then with great care,
Everyone will gift you with Tupperware!





Flow of the Shower

- Have host serve refreshments as guests arrive. Go early to make a cake in the stack cooker OR make “kiss cakes” in the Smart Steamer.
- Have younger person (cousin or niece of the bride) read greeting to bride
- Introduce Self...Recognize Bride with dating gift
- Game #1-award gifts
- Demo basic item(s): FridgeSmart
- Game #2-award gifts
- Demo BOGO/Sales Special
- Game #3-award gifts
- Demo Host Offers—Let them know that bride also has some larger items on her list, and if anyone is interested, up to 3 can be selected at half price for her.
- Conduct Door Prize Drawing
- Invite Guests to pick a gift(s) off the tree and bring to you with an order form.
- Let them know if they'd like something for themselves, there are catalogs and order forms on the table.
- Please pick up a “party favor” too!
- Set up “office”.
- Charge a flat 10% on gifts for bride as they will all go to her.
- Charge customer direct for all orders that are going to individual customers. NO ONE HAS TIME TO MAKE DELIVERIES!
- Close—Bride selects FREE based on sales. Most likely someone has volunteered to give her a half price item too

Bridal Shower Game #1 - Pairs	
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.

Bridal Shower Game #2- Wedding Trivia! How many do you know?	
1. Wearing a white wedding dress was a trend started by what famous bride? A. Queen Elizabeth B. Mary Pickford C. Queen Victoria	2. What is the most popular flower used in American weddings? A. Rose B. Carnation C. Lily
3. The custom of carrying a bouquet started for what purpose? A. Decoration B. Separate bride from bridesmaids C. Ward off evil spirits	4. Giving almonds as a wedding favor originated from where? A. Greek legend B. Egyptian myth C. British royalty
5. What is the most popular month for weddings? A. July B. June C. August	6 About 62% of weddings have a what? A. Flower girl B. Buffet reception C. Wedding cake

Bridal Shower Game #3 Word Scramble	
gsrin	reshus
morgo	trarge
alrat	stigf
wolfers	grealmnyc
bider	crie
kace	egsstu
ldances	selnice
icsum	beisirdmasd

Bridal Shower Game #1 - Pairs
Examples: Salt & pepper, Bonnie & Clyde, oil & vinegar

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Bridal Shower Game #3 Word Scramble			
gsrin	Rings	reshus	Ushers
morgo	Groom	trarge	Garter
alrat	Altar	stigf	Gifts
wolfers	Flowers	grealmnyc	Clergyman
bider	Bride	crie	Rice
kace	Cake	egsstu	Guests
ldances	Candles	selnice	License
icsum	Music	beisirdmasd	Bridesmaids



Searching for Bridal Shower Leads

- Parties
- Vendor Events/Bridal Shows
- Tic Tac Tupper
- Newspapers Announcements