

Tupperware

Royal Crest Experience: Hemingway 2019 Qualifications and FAQ

Q: Who can qualify for the trip?

A: This trip is earnable by everyone, and each Consultant who steps up and holds title of Manager or higher by the end of the qualification period is eligible to qualify.

New Consultants who start their business January 26-March 29, 2019 must step up to Manager or higher during the qualification period to be eligible to qualify. Those stepping up to Manager in the March sales month, titled at the start of the April sales month, are eligible to qualify.

Q: How do I determine my qualification requirements?

A: Qualification requirements are based on your career title as of January 26, 2019, the start of the February sales month.

Q: What are the dates to qualify for the Trip for 1?

A: Qualification period starts January 26, 2019 and will end March 29. It is a 9-week qualification period.

Q: How do I qualify for the trip?

A: To qualify, meet or exceed the following requirements during the qualification period.

- **Consultants & Managers:**
 - Achieve \$6600 in personal sales
 - Achieve \$7800 in sales from your February and March personal recruits
 - Titled Manager or higher by start of April sales month

- **Directors - Organization Leaders:**
 - Achieve \$10,200 in personal sales
 - Have at least one Manager in your team qualify for the trip
 - Title Director or higher by start of April sales month

- **Business Leaders:**
 - 10% increase over February-March 2018 in company new recruits sales (meeting or exceeding \$12,000 growth)
 - Have at least two people in your company qualify for the trip

Q: What happens if I step up to Director during the qualification period? Do I have to qualify with Director qualifications?

January 26, 2019

A: If you step up to Director during the qualification period, you continue to qualify as your title at the start of the February sales month, January 26.

Q: Business Leaders: If my new recruit sales from last year with the 10% increase to qualify for the trip is less than \$12,000, do I qualify or do I need to exceed \$12,000 growth even though that is more than a 10% increase?

A: Yes, your new recruit sales must meet or exceed \$12,000 growth over February-March 2018 in order to qualify for this trip.

Example: You had \$50,000 in company new recruit sales during time frame from 2018. Your 10% growth would be \$5,000. Since the \$5,000 is less than the \$10,000 in growth your goal would be \$62,000.

Q: How do I track my qualifications for this trip?

Consultants, Managers and Business Leaders

- Screens will be available starting mid-February.
You can access the screen at My Sales> Reports> Incentive Trips >Royal Crest.

Directors and Organization Leaders

- Use Team Tracker to track all Managers who qualify.
- Add both February and March personal sales to see if you have achieved your goal of \$10,200 or more.

Q: What do I receive as a trip qualifier?

A: Qualifiers receive roundtrip airfare and four days and three nights at a hotel in Myrtle Beach, South Carolina. Airline travel is from the nearest gateway city in the United States or Canada to the Myrtle Beach area. We will provide beverages for arrival and departure. Most meals will also be provided. If we don't have a planned meal, a per diem will be granted for lunch or dinner.

Note: Trip is for one person only. You are responsible for transportation to and from departure airport and any gateway hotel, airport gratuities and fees as well as any luggage or meal fees charged by the airline.

See the Tupperware Trip Terms for complete details on your Sales Force website at my.tupperware.com/.ca under For You> Trips> Hemingway 2019 Royal Crest Experience

Q: I'd prefer to drive to the hotel because I live nearby. Is that possible?

A: Yes. You'll be reimbursed for the lesser amount of either the mileage or the cost of the flight. Mileage is calculated from your home address to the hotel's address. The mileage rate is based on the current Tupperware mileage reimbursement rate. You'll receive the mileage reimbursement after the trip.

Q: If I carpool with another Sales Force Member to Myrtle Beach, SC, who gets reimbursed for mileage?

A: Only the driver/person responsible for the vehicle will be reimbursed.

January 26, 2019

Q: May I extend my trip and stay longer (or may I arrive early)?

A: Trip dates are final. Airline tickets will be issued for the trip dates only. See the Tupperware Trip Terms online for complete details.

Q: When is the trip?

A: Trip dates are June 18-21, 2019.

Q: Is there a cash option for this trip?

A: No, there is no cash option.