

5 Reasons to Recruit

1. **To earn Gifts!** Tupperware always awards the introduction of a New Consultants with an award and often presents even greater awards for multiple recruits. Your team also recognizes personal recruiters with gifts and awards. It is the easiest way to earn a gift.
2. **To share a great business opportunity!** Providing someone else with the opportunity to better his or her living standard and become part of the Tupperware Team is a very generous gesture. The opportunity of becoming a Consultant could lead to improving a family income and to numerous personal life enhancing benefits.
3. **To become a Team Leader and receive Royalty Bonuses!** Your own business achievements and income is greatly affected by recruiting others into the business. Recruiting three active Consultants and meeting some realistic personal and team sales levels means that you personally will receive Royalty Bonuses as a Tupperware Manager. Even as a New Manager you could increase your annual income by \$5000 of extra bonuses. Royalties increase with your recruiting. Managers in their first year have earned well over \$1000 a month in extra Royalty bonuses. Directors earn much more by recruiting and building their team, Top Directors can earn over \$100,000 a year in leadership bonuses.
4. **To help build your Team!** Every Consultant belongs to a team of Consultants, Star Managers, and DIQ's that are a close knit group of friends and associates, introducing new team members helps your team to prosper and be recognized as a top Team in Tupperware Canada and North America. It's a matter of team pride that you can contribute to while helping others and benefiting personally from.
5. **To raise the profile and scope of Tupperware in your community!** Contrary to first thoughts, recruiting someone else actually helps your business. Being the only Consultant in a community does not mean that you will be more successful. When Tupperware is more widely available and better known more Tupperware is sold, more people want to Host a party. Think of this in terms of cars. The cars with more dealerships have the most cars on the road; more people see this and then buy more of those cars because they are more popular. Being the only Studebaker dealer in the area soon led to the demise of Studebaker.

How to Recruit at Parties

Give every guest a \$1000 Tupper Bucks bill at the Party and then asks all the guests to tell her what they would use an extra \$1000 real dollars every month for. Asks them to put the Tupper Bucks in their billfold, when they need some extra cash they see that \$1000 and think of you..

Plays the Ten Ticket Game and invite each guest to ask you questions about your job. When all the questions have been asked and answered have a draw from the tickets you have awarded to everyone who asked a business related question.

Use the recruiting survey sheet from Tupper1.net for each guest to use to indicate his or her interest in becoming a Consultant. Don't forget to ask each person at the close of Party if they would like to give it a try. Then follow up by phoning people from the surveys in a few days.

Be positive about yourself and your business; never judge another person's interest or ability to become a Consultant. Ask everyone; you never know the reason they may want to start as a Consultant on your team where they will be as long as you and they are in Tupperware.