

STOP AND SHOP

(Do on lunch hours in office buildings)

Who to Approach

Call any office building or better yet, go down to the office building and speak with the Social Director. Offer your services on a lunch hour. Give the Social Director Host gift selections as a thank you for letting you provide your services.

How to Plan with Your Social Director for your Stop and Shop

Provide them with an email to send out to the entire building on notice of your coming...

Tupperware Is Here - One Day Only - Wednesday, November 25

12:00 - 1:00 p.m. In the Lunch Room on Floor 7

Come check us out to receive your FREE piece of Tupperware.

Enter our FREE draw at a chance to win our beautiful Chip N Dip Bowl

Place an order today and receive a FREE Thank You gift for your business.

Purchase a toonie square at a chance to win \$100 in FREE Tupperware.

Date a Tupperware Party and receive a FREE Bonus gift.

To view our current catalogue and sales flyer prior to visiting our booth, click on the links below. Your log in is *fresh* and your password is *start* ...

<http://tupper1.net/Catalogue/Catalogue.htm>

Hope to see you at our Booth on Wednesday!

If the Social Director is interested in receiving Host Gift Selections, provide them with a Party Planning Envelope and party plan with them like you would with a regular party.

How to Set up Your Stop and Shop

Set up a display of product.

Have draw tickets set up for a cello wrap gift giveaway or use a Chip N Dip Bowl – you can put the draw tickets right in the bowl (these are your future leads for parties and recruits). Make sure there are lots of pens.

Take orders.

Sell cash and carry products (optional).

Have your date book and party planning packages ready to go. Offer bonus dates for dating in close.

Have orange peelers with your business cards attached set up in a basket.

Have snack cups ready to go to give away as a free gift for placing an order.

Have dating gifts ready to go to give away as a free gift for dating a party.

Have information set up on your table about Bridal Showers, Fund Raisers, and selling Tupperware.

Have a toonie sheet with a container to put the toonies in. Bring extra toonie sheets as you may fill out more than one.

Wear your name badge.

Have catalogues, sales flyers, and order forms on the table.

What to Do When Customers Arrive

Give them their orange peeler for coming to check things out, and let them know what it is.

Briefly tell each new customer about your set up...here are our catalogues and sales flyers that you can look through to place an order today. Here are the order forms. We are doing a draw today for \$100 in free Tupperware, if you like to participate in the draw just put your name and number on the sheet and your toonie per square in the container. We are doing a free draw for the Chip N Dip bowl, just fill out a draw slip for that and put it into the bowl. We also have a variety of information available on the table about bridal showers, selling, and fund raising. If you are interested in knowing more information, just take a copy. We also have some product here on display that you are welcome to check out.

Take orders and give them a gift for ordering.

Date parties with those interested and party plan with them.

How to Close

Pack up when your time slot is expired.

Do the toonie draw

Do the draw slip draw

Add up the sales and have the Social Director pick their free gift selections and half price options.

Explain to the Social Director how delivery will work and get the proper information for delivery purposes.