# Tupperware Fall & Holiday 2017 Catalog Overview

Catalog opens for customers: August 26, 2017

Get ready to party, party, party! Fun, sharable images have been created to help you market the party online. Check your Sales Force website for the basic version and Photofy for editable versions to add your contact info before filling everyone's social media news feeds.



And while creating a stir online, let everyone know that we love to spoil our Hosts. During the fall and holiday season, Hosts can qualify for TWO new Tupperware<sup>®</sup> products: the **14-Pc. CrystalWave<sup>®</sup> PLUS Set**—a fan favorite now with PLUS stain guard technology—and the world exclusive, 4-in-1 **Tupperware Smart Multi-Cooker**. The time and space saving innovation that combines the power of the SmartSteamer, Rice Maker and Pasta Maker plus the power of multi-cooking, is available only to Hosts.

Date & Hold Gifts have been updated to include the *exclusive* Thatsa<sup>®</sup> Jr. Bowl and *exclusive* 6-Pc. Mini Set. We'll continue to offer the Jel-Ring<sup>®</sup> Mold, Microwave Breakfast Maker Set and Quick Shake<sup>®</sup> Container.



Fresh Date Me recipes will to help you promote the **Smart Multi-Cooker**, **TupperChef**, **Potluck Pleasers**, **Encore Entrées** and **Gourmet Gifts** parties.

Download the following recipes from your Sales Force website:

# Smart Multi-Cooker Party

Mini Gluten-Free Almond Cakes Quinoa Breakfast Bowls Capellini with Easy Tomato Sauce Shrimp with Tomatoes, Green Beans & Potatoes

# TupperChef Party

9-Ingredient Cheese Crackers Pumpkin-Yogurt Dip White Christmas Cone Trees

# **Potluck Pleasers Party**

Bacon Beer Cheddar Spread Cozy Chicken Cacciatore 27-Minute Coq au Vin Blanc Shrimp with Spicy Cocktail Sauce

# Encore Entrées Party

Cozy Chicken Chili (from Chicken Cacciatore) Manhattan Shrimp Chowder (from Shrimp Cocktail) Bacon Beer Cheddar Mac (from Cheddar Spread) Apple Caramel Trifle (from Holiday Apple Cake)

#### **Gourmet Gifts Party**

Apple Spice Cake Turtle Popcorn Maple-Pecan Holiday Cookies Orange-Fig Butter & Porcini Butter

#### **Discontinued Products**

With each catalog cycle, we analyze the entire product collection. This is essential to maintaining a healthy assortment of new and best-selling items. We review each one to determine the best possible merchandise mix to offer customers. Many points are taken into consideration to help determine a discontinuation:

- 1. Sales performance of the item and/or color
- 2. Duplication of the product
- 3. Trend change
- 4. Sales movement of the product shifting to a similar product
- 5. Product was a catalog limited release only for seasonality.

Please help your customers plan ahead. There is no grace period for the discontinued Summer 2017 Catalog products. The deadline to submit orders containing discontinued products is Friday, August 25, 2017, the final day that the Summer 2017 Catalog is available.

Here are the baseline items being changed, reconfigured or discontinued with the start of the Fall & Holiday 2017 Catalog:

#### **Product**

CrystalWave<sup>®</sup> Soup Mug CrystalWave<sup>®</sup> 2½-Cup/600 mL Round CrystalWave<sup>®</sup> 4¼-Cup/1.1 L Round CrystalWave<sup>®</sup> 4-Cup/1 L Rectangular CrystalWave<sup>®</sup> 4-Pc. Set Hot Food On the Go Set UltraPro 2-cup/500 mL Minis with Covers Wire Whisk Vertical Peeler Grate Master Cones Duo Grate Master Ice Shaver Cone Press Master Juicer Accessory Summer Jam Lunch Set Summer Jam Tumblers Lollitups<sup>®</sup> Freezeable Forms FridgeSmart<sup>®</sup> Large Container Hamburger Press and Keepers Set **BATMAN Lunch Set** Disney's Beauty and the Beast Lunch Set Max the Monkey Snack Set Pengui the Penguin Snack Set Bite On the Go Set **Date & Hold** FridgeSmart<sup>®</sup> Small Container Date & Hold Set of three 2-cup/500 mL

# <u>Reason</u>

PLUS stain guard/Color Change Seasonal Added Whisk Added Universal Peeler Added Grate Master Cones Trio Added Grate Master Cones Trio Seasonal Sales Performance Seasonal Seasonal

Small Wonderlier<sup>®</sup> Bowls **Date & Hold** Set of four 2¼-cup/530 mL Medium Basic Bright Containers

Seasonal

### **New Products**

Please refer to the catalog sampling sheet for new products and sets added to the baseline collection with the start of the Fall & Holiday 2017 Catalog.

# **Price Changes**

Due to increased page count, the price of catalog packs (20 count) will increase by \$1 to be \$15.