

Tupperware®

PARTY PERKS

JUNE 30-JULY 27



We continue to celebrate each decade of 70 Years of the Party with a special cover. The radical 80s pushed Tupperware and their products further into the spotlight as journalists named them classics of American culture. Whoa, baby!





Say thank you and farewell to Stein Ove by earning this exclusive water bottle!

BESTE HILSNER

Stein Ove's 15-year career with Tupperware has been filled with growth and success. He has held many roles over his career, with the last 7 years as our IMPOSSIBLE President, and has helped lead us to Country of the Year two years in a row. Stein Ove's dedication to your success, and the party, has created moments we will never forget. We will miss his big Norwegian smile and send big congratulations to him in his new role of Group President, Tupperware Europe, Africa, Middle East.

- WHEN:** June 30–July 6
- HOW:** Submit \$225 in personal sales
- AWARD:** Exclusive Stein Ove Water Bottle for **FREE**
- WHO:** Consultants–Organization Leaders

Track your progress on Tupperlive.com



DAILY OFFERS

WHEN: July 1–3

HOW: Be one of the first 1,000 to submit \$225+ in personal sales each day and qualify to take advantage of that day's special offer (each day is limit one). Qualifiers will receive an email with instruction to redeem.

AWARD:

Sunday, July 1: Chef Series II 18-Qt./17 L Roaster with rack for only \$70

Monday, July 2: Chef Series II 11"/28 cm Fry Pan for only \$35

Tuesday, July 3: Chef Series II 2.6-Qt./2.5 L Saucepan with Glass Cover for only \$30

WHO: Consultants–Organization Leaders





Celebrate our new President and his love of coffee by earning the Insulated Thermal Flask!

WELCOME TO OUR NEW PRESIDENT, JIM BELLONZI!

Jim Bellonzi has held numerous roles over his 44-year career with Tupperware including Regional VP & Managing Director of Canada in the mid-2000s, and has been a leader in our worldwide strategy group over the last several years. He is excited to take on this new role and extend the growth momentum of our U.S. & Canada business as we continue our journey to becoming a billion dollar company! Jim is especially committed to leadership development and the party and believes we have the “best of everything to achieve our goals.”

Jim can't wait to meet so many of you at Jubilee 2018! For those of you who can't make it, be sure to tune into Tuperlive.com for his Keynote Address. Stay tuned for the Tupperlive Jubilee Schedule.



WHEN: July 7–13

HOW: Submit \$225+ in personal sales

AWARD: Insulated Thermal Flask for only \$7

Top 20 in personal sales in each region will receive an **Insulated Thermal Flask** signed by Jim Bellonzi and a **Certificate**

WHO: Consultants–Organization Leaders



JUBILEE 2018 CAR DRAWING CHALLENGE

Start your engines—it's time for the annual Jubilee car drawing for an all new Chevy Spark with Tupperware branding!

WHEN: June 30–July 13

HOW:

For each \$600 or more you submit, you receive one entry into the drawing. That means a \$1,200 party earns you two entries, and an \$1,800 party earns you three. No limit to how many you can earn!

DOUBLE your entries when you submit \$600 or more in **both** weeks. That means when you submit \$600 or more in the first week and \$600 or more in second week, you receive four entries.

AWARD: Entries into the drawing for the Tupperware Chevy Spark

WHO: Consultants–
Organization Leaders

Winner will be announced during Fun Night (Friday, August 3) at Jubilee 2018. Must either be present at Jubilee to win or watching TupperLive and answer the phone when we call.

Track your progress on Tupperlive.com



WIN WEEKLY

Weekly Activity Challenge
Party weekly to be awarded
exclusive products.

WHO: Consultants–Organization Leaders

WHEN: July 14–20

HOW:

Submit \$225+ in
personal sales

Submit \$450+ in
personal sales

AWARD:

Fall & Holiday
Lunch Bag with
Contents for only \$7

ADD Fall & Holiday
Lunch Bag with
Contents for only \$7



WHEN: July 21–27

HOW: Submit \$225+
in personal sales

AWARD: 2-Qt./1.8 L
Beverage Container
for only \$7

**Throwback item
from 1970s!**

TRENDY TAKER

WHEN: June 30–July 13

HOW: Submit 2+ parties*

AWARD: Minted Platinum
Bucket Bag

WHO: Established active and
inactive Consultants (those
except Consultants in the
Confident Start Program)
through Organization Leaders.

The perfect school,
work or on-the-go bag!



Pieces from our 2018
Minted Platinum Collection.
Make this year the biggest
party ever and achieve the
entire collection!

*Qualification is based on the standard party amount of \$600 (and can also be achieved by meeting or exceeding the equivalent in total personal sales during the qualification period). All awards are subject to substitution.



SUPER SURPRISE

WHEN: June 30–July 27

HOW: Submit 4+ parties*

AWARD: Fall & Holiday Catalog Host Gift Special

WHO: Established active and inactive Consultants (those **except** Consultants in the Confident Start Program) through Organization Leaders.

A NOTE FROM *BROWNIE*



July, 1956:

If you had to suddenly answer the question, "Who is the most important person in the world to you", your mind would certainly be thrown into a turmoil. It would be a difficult, if not impossible decision because even in the precious closeness of our own families, it would be tormenting to decide whether a husband or wife, a certain son or daughter, a mother or father is the most important person in the world to us.

But deciding who is the most important person in our Tupperware business life is not hard at all. Our Tupperware hostess is the "first lady" in our business world.

It is the hostess who starts the Tupperware wheels turning. When she invites us into her home she provides us with a display space in which our Tupperware will be shown and by inviting guests to her party. The entire Tupperware home party plan is moving fast because of our hostesses' interest and the high regard they have for our products.

Remember as Star hostess deserves a Star display, a Star demonstration... a Star performance from your in your games, your manner, your personal appearance, the way your present gifts, and the way you date parties.

*Qualification is based on the standard party amount of \$600 (and can also be achieved by meeting or exceeding the equivalent in total personal sales during the qualification period). All awards are subject to substitution.

SAY YES

WHEN: June 30–July 27

HOW: Register new Consultants this July. For each new Consultant you register this month, you can also add this to your Kit for the same price (limit 3).

AWARD: Fusion Master® Sorbet Maker, valued at \$124, for only \$25

WHO: Everyone Plays

Keep cool this summer with homemade sorbet.



EXTRA FOR YOUR CONSULTANTS

WHEN: June 30–July 27

HOW: New Consultants qualify by starting their business AND submitting one party* or more by July 27, 2018. For each of your new Consultants who qualify to purchase, you can also add this to your Kit for the same price (limit three).

AWARD: Set of two each Freeze-It® PLUS Complete Sets and Fresh & Pure Ice Trays, and one Press Master® Juicer Accessory, valued at \$280, for only \$40.

WHO: Everyone Plays

Fit for fridge, freezer and on the go!



*Qualification is based on the standard party amount of \$600 (and can also be achieved by meeting or exceeding the equivalent in total personal sales during the qualification period). All awards are subject to substitution.

SETS THAT SATISFY

Unit/Team Recruiting Challenge

WHEN: June 30–July 27

HOW:

AWARD:

Managers*	Star Managers*	Executive Managers*	Directors & Above**	
2+	2+	2+	4+	A. Magnificent Pantry Set
3+	3+	3+	5+	B. Magnificent Junior Baking Set
4+	4+	4+	6+	C. Magnificent Prep Set

WHO: Managers–Organization Leaders, titled at the beginning of the July sales month.

**Managers, Star Managers and Executive Managers qualify based on July unit recruits who submit 1 standard party or more by the end of the month.*

***Directors qualify based on total July team recruits who submit 1 standard party or more by the end of the month.*



*Qualification is based on the standard party amount of \$600 (and can also be achieved by meeting or exceeding the equivalent in total personal sales during the qualification period). All awards are subject to substitution.



HANDY HELPER

Leadership Development Challenge

WHEN: June 30–July 27

During June 30–July 27, achieve one of the following below to qualify to receive the **Double Decker Wagon**.

CONSULTANTS:

Step up to Manager by July 27 & have \$3,600 in unit sales during the challenge period **PLUS 1** personally registered new Consultant.

CURRENT MANAGERS:

Be paid as a Manager & have \$3,600 in unit sales during the challenge period **PLUS 1** personally registered new Consultant.

STAR MANAGERS:

Be paid as a Star Manager & have \$6,600 in unit sales during the challenge period **PLUS 1** personally registered new Consultant.

EXECUTIVE MANAGERS:

Be paid as an Executive Manager and have \$9,600 in unit sales during the challenge period **PLUS 1** personally registered new Consultant.

DIRECTORS & ABOVE:

Have 2 or more Consultants on your team step up to Manager & achieve the Leadership Development Manager-Level qualifications by July 27.

WHO:

Consultants–Organization Leaders



BUSINESS BASICS

Business Leader Challenge

WHEN: June 30–July 27

HOW:

Achieve 10% in Sales Volume Growth over July 2017

Achieve 15% in Sales Volume Growth over July 2017

AWARD:

Fall & Holiday Catalog Sales Aids. \$600 value.

Fall & Holiday Catalog Samples. \$1,200 value.

WHO: Business Leaders

Note: If your July 2017 sales volume did not meet or exceed \$36,000, your growth goal was calculated using this amount as baseline.

See the full list of Sales Aids and Catalog Samples on my.tupperware.ca



TRIP DATES
DECEMBER 6–9, 2018

QUALIFICATION PERIOD
JUNE–AUGUST
(MAY 26, 2018–AUGUST 31, 2018)



ROYAL KEY EXPERIENCE NYC

TRAVEL TO EXCITING NEW YORK CITY!

HOW TO QUALIFY:

TRIP FOR ONE

NEW DIRECTORS

(Titled in January 2018 or later)

Team Sales	\$60,000
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New Manager Sales*	\$21,000
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Personal Sales	\$9,600
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ESTABLISHED DIRECTORS TO ORGANIZATION LEADERS

Team Sales Growth <i>Over June–August 2017</i>	\$12,000+ meeting or exceeding \$72,000 total
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New Manager Sales*	\$27,600
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Personal Sales	\$9,600
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BUSINESS LEADERS

New Manager Sales Growth <i>Over June–August 2017</i>	20% meeting or exceeding \$36,000 growth
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Sales Volume Growth <i>Over June–August 2017</i>	\$18,000
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Trip Qualifiers in Company	1
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TRIP FOR TWO

ORGANIZATION LEADERS

Team Sales Growth <i>Over June–August 2017</i>	\$24,000 meeting or exceeding \$90,000 total
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New Manager Sales <i>Over June–August 2017</i>	\$55,200
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Personal Sales	\$9,600
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Trip Qualifiers in Company	1
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BUSINESS LEADERS

New Manager Sales Growth <i>Over June–August 2017</i>	30% meeting or exceeding \$60,000 growth
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Company Sales Volume Growth <i>Over June–August 2017</i>	\$36,000
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Trip Qualifiers in Company	2
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**New Managers must step up during qualification period and be paid as a Manager or higher for the sales to count towards qualification (title qualification month will count). They cannot have held the Manager title or higher since June 2017 and new managers must be from personal team.*

LEARN WHAT YOU EARN

See what you can potentially earn when you participate in the weekly activities and other challenges this month.

COMMISSIONS	US		
	Paid As Manager	Paid As Star Manager	Paid As Executive Manager
Party Commission	\$600.00	\$600.00	\$600.00
Personal Sales Volume Bonus	\$100.00	\$100.00	\$100.00
Profit Plus	\$81.00	\$189.00	\$342.00
Vanguard Bonus	\$70.00	\$90.00	\$120.00
TOTAL	\$851.00	\$979.00	\$1,162.00
If you step up to the next level for the first time, add:	\$150.00	\$200.00	-
If you meet or exceed qualifications for the Executive Manager Bonus, add:	-	-	\$150.00

Note: The earnings information shown here is for those who step up to Manager - Director and successfully complete all sales challenges. Success with Tupperware results depends on each individual participant's skills and personal efforts. Visit your Sales Force website at My.Tupperware.com and go to For You > Career, Traditional 2.0 for detailed earning and bonus information available under Traditional 2.0 Compensation Chart and the Career Guide. Based on unit sales of \$4,500 for Managers, \$7,000 for Star Managers and \$9,500 for Executive Managers (with \$2,000 of that in personal sales).

PARTY PLANNER



CHALLENGE TRACKER



CONFIDENT START PROGRAM

Plan your parties ahead with this handy chart.

JUNE 30–JULY 6	JULY 7–13	JULY 14–20	JULY 21–27
<p>WEEKLY ACTIVITY Submit \$225+ to qualify for exclusive Stein Ove Water Bottle for FREE</p> <p>Consultants–Organization Leaders</p> 	<p>WEEKLY ACTIVITY Submit \$225+ to qualify for Thermal Flask for only \$7</p> <p>Consultants–Organization Leaders</p> 	<p>WEEKLY ACTIVITY Submit \$225+ to qualify for Fall & Holiday Lunch Bag with Contents for only \$7</p> <p>Submit \$450+ to ADD Fall & Holiday Lunch Bag with Contents for only \$7</p> <p>Consultants–Organization Leaders</p> 	<p>WEEKLY ACTIVITY Submit \$225+ to qualify for 2-qt/1.8 L Beverage Container for only \$7</p> <p>Consultants–Organization Leaders</p> 
<p>Daily Offers For each day, be the first 1000 to submit \$225+ to receive a special opportunity to purchase our Chef Series II Cookware.</p> <p>Consultants–Orgnaization Leaders</p> 	<p>2 WEEK SALES CHALLENGE Submit 2+ parties to qualify for Minted Platinum Bucket Bag Established Play</p> 		
<p>JUBILEE CAR DRAWING 1 entry for each \$600+ you submit. No Limit</p> <p>DOUBLE entries when you submit \$600+ both weeks</p> <p>Consultants–Organization Leaders</p> 	<p>MONTH LONG SALES CHALLENGE Submit 4+ parties to qualify for Fall & Holiday Catalog Host Gift Special Established</p> 		
<p>MANAGER UNIT/DIRECTOR TEAM RECRUITING CHALLENGE Submit new Consultants for Magnificent Sets</p> <p>Managers–Organization Leaders</p> 		<p>LEADERSHIP DEVELOPMENT CHALLENGE Submit parties to qualify for Double Decker Wagon</p> <p>Consultants–Organization Leaders</p> 	
<p>BUSINESS LEADER CHALLENGE Achieve sales growth to earn exclusive prizes Business Leaders</p> 		<p>SAY YES OFFER & EXTRA FOR YOUR CONSULTANTS Say Yes for Fusion Master® Sorbet Maker for only \$25</p> <p>Submit one party at the standard level to ADD Set of two each Freeze-It® Plus Complete Sets, Fresh & Pure Ice Trays and one Press Master® Juicer Accessory for only \$40</p> 	