

Tupperware®

PARTY

JULY 28–AUGUST 31

PERKS



YEARS OF THE PARTY

Tupperware continued its success in the radical 80s by using Sales Force enthusiasm as the key ingredient to drive momentum towards the future.



JUBILEE TUPPERLIVE TIMES

Tune into Tupperlive.com at the following times to catch some of Celebrate Platinum Jubilee 2018 action!

Thursday, August 2: Opening Ceremony & Jim's Keynote at 1:15 p.m., Important Updates & Recognition from 3:20–4 p.m. and the Glamour Night Recognition Event from 6:00–8 p.m.

Friday, August 3: Special recognition from 9:15–9:45, Car Drawing from Fun Night during 10:30–11:00 p.m.

Saturday, August 4: General Session from 10:20–11:25 am.

A NOTE FROM BROWNE

August, 1954:

Knowledge is power...

As the thirsty must stop at the fountain to drink, so must those who thirst for knowledge drink occasionally from a fountain of learning—such as a Tupperware Seminar. Looking at the individual benefits to be gained from a Seminar, we see many things:

Broadened Viewpoint – meeting others with hopes and plans the same as yours, learning new ideas, getting acquainted.

Thinking and Planning – You need to look through a telescope at the front-line battle smoke once in a while and retreat to the cool reaches of study, to raise your eyes from the task at hand and gaze again into the horizon.

A Brief Look Backward – To mark your progress, you must look back occasionally, honestly taking stock of what you see there – good or bad.

Fuel Up – Take on more knowledge, more training in your job as manager, the techniques of handling your own people and customers, more knowledge of your product, and a wider vision and deeper conviction of your responsibility.

Then, Full Steam Ahead – A blast from the whistle of inspiration and you're off down the track again, carrying the mail, delivering the goods, and going at top speed so that you'll pull into that Success station – on time!



SAY YES

WHEN: July 28–August 31

HOW: Register new Consultants this August. For each new Consultant you register this month, you can also add this to your Kit for the same price (limit 3).

AWARD: Chef Series II 3.2-Qt./3 L Sauté Pan with Glass Cover, valued at \$319, for only \$50

WHO:
Everyone Plays



EXTRA FOR YOUR CONSULTANTS

WHEN:
July 28–August 31

HOW: New Consultants qualify by starting their business AND submitting one standard party or more by August 31, 2018. For each of your new Consultants who qualify to purchase, you can also add this to your Kit for the same price (limit 3).

AWARD: Chef Series II 5-Qt./4.8 L Sauté Pan with Glass Cover, valued at \$329, for only \$50

WHO: Everyone Plays





MicroPro® Grill Keychains will be given out at Regional Breakouts.

DEMO ON THE GO

WHEN: July 28–August 3

HOW:

Submit \$225 in personal sales

Submit \$450 in personal sales

AWARD:

A. Vent 'N Serve® Small Container, FridgeSmart® Small, and Modular Mates® Oval 1 for only \$7

B. Demo on the Go Bag, Freeze-It® Plus Small Container and Chop 'N Prep™ Chef for only \$7

WHO: Consultants–Organization Leaders

A.



B.



PARTIES UP CHALLENGE

WHEN: July 28–August 3

HOW: Submit personal party lineups in My Sales for parties dated into August 4–24 by midnight your local time August 3.

Consultants: 3+ datings

Manager: 4+ datings

Directors: 6+ datings

AWARD: MicroPro® Grill Keychains (Set of five)

WHO: All Jubilee attendees.

BEAUTIFUL BAG

WHEN: July 28–August 10
HOW: Submit 2+ parties*
AWARD: Minted Platinum Crossbody bag with wristlet
WHO: Established active and inactive Consultants (those **except** Consultants in the Confident Start Program) through Organization Leaders.



Pieces from our 2018 Minted Platinum Collection. Make this year the biggest party ever and achieve the entire collection!



Note: *Qualification is based on the standard party amount of \$600 (and can also be achieved by meeting or exceeding the equivalent in total personal sales during the qualification period). All awards are subject to substitution.

MAGIC WEEKS CAR DRAWING

WHEN: August 4–24

HOW + AWARD: For each standard party* you submit, you receive one entry into the drawing. That means a \$1,200 party earns you two entries, and an \$1,800 party earns you three. No limit to how many you can earn!

For each August Recruit who submits a standard party*, the recruiter receives seven entries into the car drawing.

WHO: Everyone Plays

Winner will be
announced on
September 5
**DURING
MAGIC WEEKS**
Tupperlive!



Exclusive!



2 cup/500 mL

3 1/3 cup/800 mL

WIN WEEKLY

WHO: Consultants—Organization Leaders

WHEN: August 4–10

HOW: Submit \$225+ in personal sales

AWARD: Duo Bowls for only \$7

Bowls lock together for easy storage.

WHEN: August 11–17

HOW: Submit \$225+ in personal sales

AWARD: Set of four Oriental Bowls for only \$7

Throwback item from 1980s!



WHEN: August 18–24

HOW: Submit \$225+ in personal sales

AWARD: 3.1-Qt./3 L Universal Jar for only \$7

Store your dry and liquid goods, keeping foods fresh and long lasting.

4.3 oz./130 mL



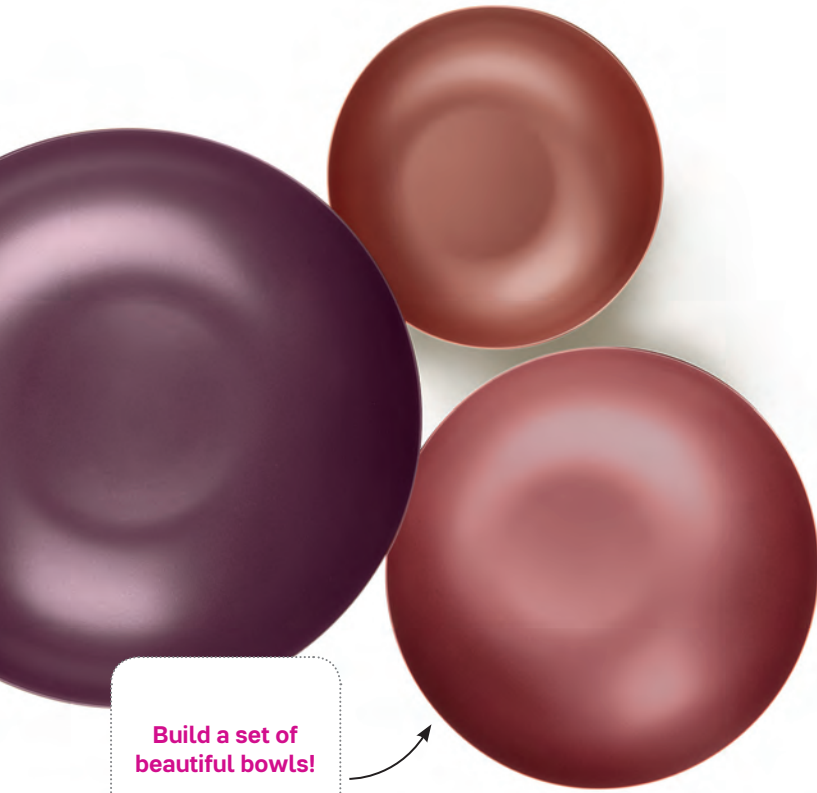
WHEN: August 25–31

HOW: Submit \$225+ in personal sales

AWARD: Set of two Mini Counterscaping Containers for only \$7

Oil, vinegar and dressing pour cleanly from the dripless spout.

.9 oz./27 mL



Build a set of beautiful bowls!

STYLISH STEEL

WHEN: August 4-24

HOW:	AWARD:
Submit 3+ parties*	A. Set of two 3-cup/740 mL Stainless Steel Chic Dining Bowls
Submit 4+ parties*	B. 6¼-cup/1.5 L Stainless Steel Chic Dining Bowl
Submit 5+ parties*	C. 14¾-cup/3.5 L Stainless Steel Chic Dining Bowl

WHO: Established active and inactive Consultants (those **except** Consultants in the Confident Start Program) through Organization Leaders.



Note: *Qualification is based on the standard party amount of \$600 (and can also be achieved by meeting or exceeding the equivalent in total personal sales during the qualification period). All awards are subject to substitution.



COMFY CANOPY

WHEN: July 28–August 31

During July 28–August 31, achieve one of the following below to qualify to receive the Tupperware Canopy Chair.

CONSULTANTS: Step up to Manager by August 31 & have \$3,600 in unit sales during the challenge period PLUS 1 personally registered new Consultant.

CURRENT MANAGERS: Be paid as a Manager & have \$3,600 in unit sales during the challenge period PLUS 1 personally registered new Consultant.

STAR MANAGERS: Be paid as a Star Manager & have \$6,600 in unit sales during the challenge period PLUS 1 personally registered new Consultant.

EXECUTIVE MANAGERS: Be paid as an Executive Manager and have \$9,600 in unit sales during the challenge period PLUS 1 personally registered new Consultant.

DIRECTORS & ABOVE: Have 2 or more Consultants on your team step up to Manager & achieve the Leadership Development Manager-level qualifications by August 31.

WHO: Consultants–Organization Leaders

MAGIC WEEKS WINNERS

Tune in to Tupperlive on September 5 for a broadcast celebrating the companies who achieved their Magic Weeks sales and recruiting goals!

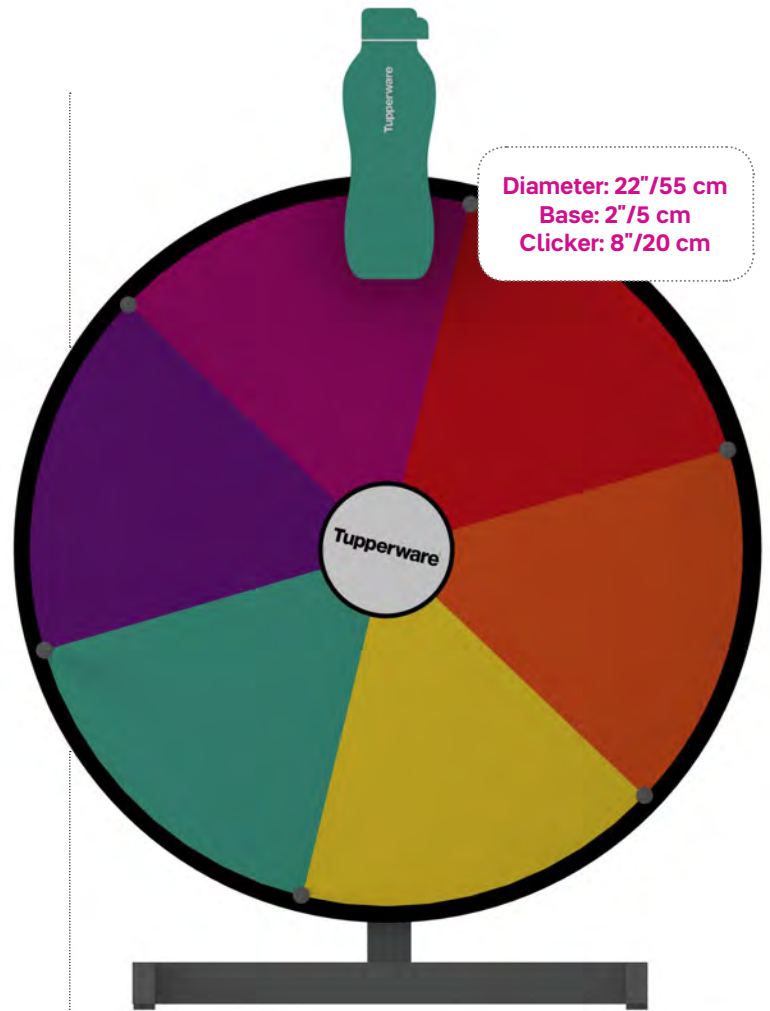
WHEN: August 4-24

HOW: Business Leaders achieve their Magic Weeks goal.

AWARD: Magic Weeks Trophy

WHO: Business Leaders

Who will reach their Magic Weeks goal? Find out on Tupperlive.com!



SPIN AND WIN

WHEN: July 28–August 31

HOW:

AWARD:

Achieve 15% in Sales Volume Growth over August 2017

Wheel

Achieve 25% in Sales Volume Growth over August 2017

ADD Product for Wheel

Note: If your August 2017 sales volume did not meet or exceed \$36,000, your growth goal was calculated using this amount as baseline.

WHO: Business Leaders

See the full list of product you will receive for the Wheel on my.tupperware.com



TRIP DATES
DECEMBER 6–9, 2018

QUALIFICATION PERIOD
JUNE–AUGUST
(MAY 26, 2018–AUGUST 31, 2018)

ROYAL KEY EXPERIENCE NYC

TRAVEL TO EXCITING NEW YORK CITY!

HOW TO QUALIFY:

TRIP FOR ONE

NEW DIRECTORS

(Titled in January 2018 or later)

Team Sales	\$60,000
New Manager Sales*	\$21,000
Personal Sales	\$9,600

ESTABLISHED DIRECTORS TO ORGANIZATION LEADERS

Team Sales Growth <i>Over June–August 2017</i>	\$12,000+ meeting or exceeding \$72,000 total
New Manager Sales*	\$27,600
Personal Sales	\$9,600

BUSINESS LEADERS

New Manager Sales Growth <i>Over June–August 2017</i>	20% meeting or exceeding \$36,000 growth
Sales Volume Growth <i>Over June–August 2017</i>	\$18,000
Trip Qualifiers in Company	1

TRIP FOR TWO

ORGANIZATION LEADERS

Team Sales Growth <i>Over June–August 2017</i>	\$24,000 meeting or exceeding \$90,000 total
New Manager Sales <i>Over June–August 2017</i>	\$55,200
Personal Sales	\$9,600
Trip Qualifiers in Company	1

BUSINESS LEADERS

New Manager Sales Growth <i>Over June–August 2017</i>	30% meeting or exceeding \$60,000 growth
Company Sales Volume Growth <i>Over June–August 2017</i>	\$36,000
Trip Qualifiers in Company	2

**New Managers must step up during qualification period and be paid as a Manager or higher for the sales to count towards qualification (title qualification month will count). They cannot have held the Manager title or higher since June 2017 and new managers must be from personal team.*

LEARN WHAT YOU EARN

See what you can potentially earn when you participate in the weekly activities and other challenges this month.

COMMISSIONS	US		
	Paid As Manager	Paid As Star Manager	Paid As Executive Manager
Party Commission	\$956.25	\$956.25	\$956.25
Personal Sales Volume Bonus	\$200.00	\$200.00	\$200.00
Profit Plus	\$102.38	\$221.06	\$384.75
Vanguard Bonus	\$80.00	\$105.00	\$140.00
TOTAL	\$1,338.63	\$1,482.31	\$1,681.00
If you step up to the next level for the first time, add:	\$150.00	\$200.00	-
If you meet or exceed qualifications for the Executive Manager Bonus, add:	-	-	\$150.00

Note: The earnings information shown here is for those who step up to Manager - Director and successfully complete all sales challenges. For a detailed Income Disclosure of income earned by all Tupperware Canada Sales Force Members during January - December 2016, please see page 82 of the Fall Holiday Catalog, Tupperware.ca/join-us, or your Sales Force website under For You > Career, Traditional 2.0 > Income Disclosure. The earnings in this chart are not necessarily representative of the income, if any, that a participant can or will earn through his/her participation. Earnings information provided is for illustration purposes only and should not be relied on as a projection of your future earnings or profits. Any representation or guarantee of earnings would be misleading. Success with Tupperware results depends on each individual participant's skills and personal efforts. Visit your Sales Force website at My.Tupperware.com and go to For You > Career, Traditional 2.0 for detailed earning and bonus information available under Traditional 2.0 Compensation Chart and the Career Guide. Based on unit sales of \$6,825 for Managers, \$9,825 for Star Managers and \$12,825 for Executive Managers (with \$3,825+ of that in personal sales).

PARTY PLANNER

















CHALLENGE TRACKER



CONFIDENT START PROGRAM

Plan your parties ahead with this handy chart.

JULY 28–AUGUST 3	AUGUST 4–10	AUGUST 11–17	AUGUST 18–24	AUGUST 25–31	
<p>WEEKLY ACTIVITY</p> <p>Submit \$225+ to qualify for pieces of the Demo On the Go for \$7</p> <p>Submit \$450+ to complete your Demo On the Go for \$7</p> <p>🕒 Consultants–Organization Leaders</p> 	<p>WEEKLY ACTIVITY</p> <p>Submit \$225+ to qualify for Duo Bowls for \$7</p> <p>🕒 Consultants–Organization Leaders</p> 	<p>WEEKLY ACTIVITY</p> <p>Submit \$225+ to qualify for set of four Oriental Bowls for \$7</p> <p>🕒 Consultants–Organization Leaders</p> 	<p>WEEKLY ACTIVITY</p> <p>Submit \$225+ to qualify for 3.1-qt/3 L Universal Jar for \$7</p> <p>🕒 Consultants–Organization Leaders</p> 	<p>WEEKLY ACTIVITY</p> <p>Submit \$225+ to qualify for two exclusive Mini Counterscaping Containers for \$7</p> <p>🕒 Consultants–Organization Leaders</p> 	
<p>PARTIES UP CHALLENGE</p> <p>Submit personal party lineups in My Sales for parties dated into August 4–24 to qualify for set of five MicroPro® Grill Keychains</p> <p>🕒 All Jubilee attendees</p>					
<p>2 WEEK SALES CHALLENGE</p> <p>Submit 2+ parties to qualify for Minted Platinum Crossbody bag with wristlet Established Play</p>					
	<p>THREE WEEK PERSONAL SALES CHALLENGE</p> <p>Submit 3+ parties* to qualify for set of two 3-cup/740 mL Stainless Steel Chic Dining Bowls</p> <p>Submit 4+ parties* to qualify for 6¼-cup/1.5 L Stainless Steel Chic Dining Bowl</p> <p>Submit 5+ parties* to qualify for 14¾-cup/3.5 L Stainless Steel Chic Dining Bowl</p> <p>Established Play</p>				
<p>MAGIC WEEKS CAR DRAWING</p> <p>For each party* submitted, you receive ONE entry into the drawing</p> <p>For each August Recruit who submits a party*, ADD SEVEN entries into the drawing</p> <p>🕒 Everyone Plays</p>					
		<p>MAGIC WEEKS GOALS</p> <p>Business Leader Company achieves their goals to earn Magic Weeks Trophy</p>			
	<p>LEADERSHIP DEVELOPMENT CHALLENGE</p> <p>Submit parties to qualify for Tupperware Canopy Chair</p> <p>🕒 Consultants–Organization Leaders</p>				
	<p>BUSINESS LEADER CHALLENGE</p> <p>Achieve sales growth to earn exclusive prizes</p> <p>Business Leaders</p>				
		<p>SAY YES OFFER & EXTRA FOR YOUR CONSULTANTS</p> <p>Say Yes for Chef Series II 3.2-Qt/3 L Sautouse Pan with Glass Cover for \$50</p> <p>Submit one party at the standard level to ADD Chef Series II 5-Qt/4.8 L Sautouse Pan with Glass Cover for only \$50.</p>		