

Tupperware®

PARTY PERKS

NOVEMBER 25–DECEMBER 29

SEASON OF
WISHES

BEST WISHES

The wishes of the many have motivated this business for seven decades! In December, we honor those wishes. Take this time to enjoy some extra holiday earnings and start planning to go to the January Big Weeks Launch Rally, while we get to work granting wishes.

WISHING WELL

Find your place on the Wishing Well within the Start from the Heart Honor Garden at the Home Office.

WHEN: November 25–December 29

HOW: Business Leader companies who achieve their goal in the month of December will have the opportunity to add their name to the Wishing Well.

Track your progress on Tupperlive.com.



WISHES AND WONDERS

Get awarded with wisdom from the brilliant Brownie Wise.

WHEN: November 25–December 29

HOW: Submit \$200 or more in personal sales AND your Business Leader's company achieves an activity rate of 70% (70% of all your company's members submitting sales, in any dollar amount, this month).

AWARD: Best Wishes, Brownie Wise Book

WHO: All Sales Force Members including Consultants in the Confident Start Program and inactive Consultants.

Originally published in 1957, this book is a 2017 reprint exclusively for Sales Force Members. Find out all of Brownie's best tips and secrets of the business.





Alicia Goodwin received her wish for Tyler, who is battling Lymphoma. Alicia and Tyler were able to prepare Tyler's home and kitchen for post-treatment with the help of a gift card (used to purchase a chest freezer) and a set of the Vent 'N Serve Containers.

WISHES WEEK

It's the most wonderful time of the year to be part of the Tupperware family—we want to make your holiday wishes come true. Earn the chance to submit up to three wishes in the Holiday Wishes TupperLive drawing taking place Tuesday, December 5, at 9 p.m. Eastern Time.

WHEN: November 25–December 1

HOW: Submit \$200+ in personal sales

AWARD: Earn wish entry (limit 3)

WHO: ALL Sales Force Members including Consultants in the Confident Start program and inactive Consultants.

Note: Wishes must be submitted at TupperLive.com by December 3.

KITCHEN KEEPER

Add to your Silicone Form Collection!

WHEN: November 25–December 1

HOW: Submit \$200+ in personal sales

AWARD: Tupperware Silicone Maker for only \$7

WHO: All Sales Force Members including Consultants in the Confident Start Program and inactive Consultants.



Matches the Silicone Donut Maker, Silicone Waffle Form and the Silicone Large Bun Maker.

HOMEMADE HAPPINESS

Make pasta and pastry perfection all-in-one maker.



WHEN: December 2–8

HOW: Submit \$200+ in personal sales

AWARD: Square Ravioli Maker for only \$7

WHO: All Sales Force Members including Consultants in the Confident Start Program and inactive Consultants.

Great for Ravioli OR Puff Pastry Desserts!



Complete your Universal Series Collection this month!

LOOKING SHARP

WHEN: December 9–15

HOW: Submit \$300+ in personal sales

AWARD: Universal Series Fillet Knife for only \$7

WHO: All Sales Force Members including Consultants in the Confident Start Program and inactive Consultants.

Slice and Dice your way to gourmet.



New Size!

JUST ADD WATER

WHEN: December 16–22

HOW: Submit \$200+ in personal sales

AWARD: Set of two 11.8-oz/350 mL Small Eco Bottles for only \$7

WHO: All Sales Force Members **including** Consultants in the Confident Start Program and inactive Consultants.

STAY ORGANIZED

WHEN: December 23–29

HOW: Submit \$200+ in personal sales

AWARD: Universal Series Knife Block for only \$7

WHO: All Sales Force Members **including** Consultants in the Confident Start Program and inactive Consultants.



Fits all of your Universal Series Knives!



BAG THIS BAG

One lucky qualifier from the U.S. and one from Canada will win an HP Envy laptop. Check your laptop bag for a special note from Stein Ove to see if you're the lucky winner.

WHEN: November 25–December 8

HOW: Submit 2+ parties*

AWARD: Tupperware Color Block Laptop Bag

WHO: Established active and inactive Sales Force Members (those **except** Consultants in the Confident Start program).

Add to your Color Block Collection!



DATE-A-TON

Call Big Weeks' datings into the Date-A-Ton on Thursday, December 14 at 1-866-376-7513 or submit via My Sales from 10 a.m.–11 p.m., when we'll be giving away hourly prizes. Then, tune in to Tupperlive.com to watch great training from 7 p.m.–11 p.m.! Enter your datings at Tupperlive.com.



GREAT GADGETS

WHEN: December 9–29
HOW: Submit personal party lineups in My Sales for parties dated into December 30–January 12 by midnight local time on December 29.
WHO: All Sales Force Members including Consultants in the Confident Start program and inactive Consultants.

Consultants	Managers–Executive Managers	Directors & above
3+	5+	7+

AWARD: Can Strainer



Add to your Chic Dining® Collection!

TRES CHIC

WHEN: November 25–December 29
HOW: Submit 3+ parties (meeting or exceeding \$325 or more each).
AWARD: Set of two Tupperware Chic Dining® 10.5-cup/2.5 L Square Bowls
WHO: All Sales Force Members including Consultants in the Confident Start program and inactive Consultants.



PURE PERFECTION

Leadership Development Challenge

During November 25–December 29, step up to qualify for the Chef Series Pure Knives Set, including Bread Knife, Utility Knife, Paring Knife, Serrated Knife and Pure Knife Block.

CONSULTANTS: Step up to Manager by December 29 & have \$3,600 in unit sales during the challenge period **PLUS** 1 personally registered new Consultant.

CURRENT MANAGERS: Be paid as a Manager & have \$3,600 in unit sales during the challenge period **PLUS** 1 personally registered new Consultant.

STAR MANAGERS: Be paid as a Star Manager & have \$6,600 in unit sales

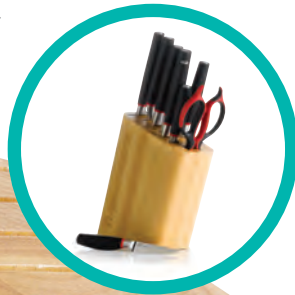
during the challenge period **PLUS** 1 personally registered new Consultant.

EXECUTIVE MANAGERS: Be paid as an Executive Manager and have \$9,600 in unit sales during the challenge period **PLUS** 1 personally registered new Consultant.

DIRECTORS & ABOVE: Have 2 or more Consultants on your team step up to Manager & achieve the Leadership Development Manager-level qualifications by December 29.

WHO: All active Sales Force Members **including** Consultants in the Confident Start program and inactive Consultants.

Complete your collection from November Party Perks!



CALLING ALL PARTY PEOPLE

Unit/Team Recruiting Challenge

WHEN November 25–December 29

HOW:

Managers*	Star Managers*	Executive Managers*	Directors & Above**	AWARD:
2+	2+	2+	4+ Team Recruits	A. 8.4-cup/2 L Table Top Serving Dish and set of two 8.8-cup/2.1 L Table Top Bowls
3+	3+	3+	5+ Team Recruits	B. 1-cup/250 mL Table Top Cream and Sugar Set, Table Top Round Pick-A-Deli and Expressions Butter Dish
4+	4+	4+	6+ Team Recruits	C. 4.6-cup/1.1 L Table Top Bowl, 8.8-cup/2.1 L Table Top Bowl, 14.7-cup/3.5 L Table Top Bowl, 8.4-cup/2 L Table Top Serving Dish, Table Dispenser and Sugar Dispenser.

WHO: Managers and above, titled at the beginning of the December sales month.

*Managers, Star Managers and Executive Managers qualify based on December unit recruits who submit 1 party or more by the end of the month.

**Directors qualify based on total December team recruits who submit 1 party or more by the end of the month.

Connect others with the Opportunity, build your unit or team and achieve more together.



GOTTA-HAVE-IT RECRUITING TIP

It's the season of wishes! Ask hosts and friends, if they had three wishes, what would they wish for? Extra money for the New Year? More time with family? Being in charge of their own schedule? Let them know that when they join the Opportunity, they can have all that and more!

SAY YES

WHEN November 25–December 29

HOW Register new Consultants this December. For each new Consultant you register this month, you can also add this to your Kit for the same price (limit 3).

AWARD Universal Series 3-Pc. Multipurpose Set, Includes Serrated Utility Knife, Paring Knife and Utility Knife, valued at \$69, for only \$20.



EXTRA FOR YOUR NEW CONSULTANTS

WHEN November 25–December 29

HOW New Consultants start their business AND submit one party or more by December 29, 2017. For each of your new Consultants who qualify to purchase, you can also add this to your Kit for the same price (limit 3).

AWARD ADD Universal Series Ultimate Tools, including Chef Knife, Bread Knife, Cheese Knife and Knife Sharpener, valued at \$141.50, for only \$25.

When you help your consultant achieve, so do you! Help them start their Universal Knives Collection and complete yours by the end of the month.



Note: Qualification is based on the standard party amount of \$600 (and can also be achieved by meeting or exceeding the equivalent in total personal sales during the qualification period). All awards are subject to substitution.

TUPAWARENESS DAY

Tupperware is alive and well, and we want others to know! On Saturday, December 16, spread the Tup-love in your community. Here are some great ways to go about making others TupAware:

WHERE to go:

- Grocery stores
- Farmers markets
- Doctor’s offices
- Hair/nail salons
- Your neighborhood
- Real estate agent offices (they could put together nice gift baskets when they sell a house)
- Parks
- Anywhere there are people you DON’T know. Get out there and start making new friends!

HOW to break the ice:

- Use business cards with a Life Saver candy attached. When you meet someone new, hand them the card and say, “I would love to be your Tupperware life saver!”

- Use Citrus Peelers with our Peeler tip card. When you meet someone new, say “I have news that will be a “peeling” to you!”
- If they’re new in town, invite them to your rallies next month!

WHAT to say:

First, step outside your comfort zone and challenge yourself to talk to 10 people OR complete our scavenger hunt. Break the ice by giving someone a genuine compliment. Then, continue to engage in casual conversation and small talk.

Compliment ideas:

- “You have a beautiful family.”
- “I love that scarf you’re wearing.”
- “I love this area! Do you live nearby?”



LEARN WHAT YOU EARN

See what you can potentially earn when you participate in the weekly activities and other challenges this month.

COMMISSIONS	CANADA		
	Paid As Manager	Paid As Star Manager	Paid As Executive Manager
Party Commission	\$450.00	\$450.00	\$450.00
Personal Sales Volume Bonus	\$50.00	\$50.00	\$50.00
Profit Plus	\$72.00	\$175.50	\$324.00
Vanguard Bonus	\$70.00	\$90.00	\$120.00
TOTAL	\$642.00	\$765.50	\$944.00
If you step up to the next level for the first time, add:	\$150.00	\$200.00	-
If you meet or exceed qualifications for the Executive Manager Bonus, add:	-	-	\$150.00

NOTE: The earnings information shown here is for those who step up to Manager - Director and successfully complete all sales challenges. For a detailed Income Disclosure of income earned by all Tupperware Canada Sales Force Members during January - December 2016, please see page 82 of the Fall Holiday Catalog, Tupperware.ca/join-us, or your Sales Force website under For You > Career, Traditional 2.0 > Income Disclosure. The earnings in this chart are not necessarily representative of the income, if any, that a participant can or will earn through his/her participation. Earnings information provided is for illustration purposes only and should not be relied on as a projection of your future earnings or profits. Any representation or guarantee of earnings would be misleading. Success with Tupperware results depends on each individual participant's skills and personal efforts. Visit your Sales Force website at My.Tupperware.com and go to For You > Career, Traditional 2.0 for detailed earning and bonus information available under Traditional 2.0 Compensation Chart and the Career Guide. Based on unit sales of \$4,800 for Managers, \$7,800 for Star Managers and \$10,800 for Executive Managers (with \$1,800 of that in personal sales).

PARTY PLANNER

Plan your parties ahead with this handy chart.



NOC. 25–DEC. 1	DEC. 2–8	DEC. 9–15	DEC. 16–22	DEC. 23–29
 <p>Wishes Week Submit \$200+ to earn wish entry. (Limit 3)</p> <p>Weekly Activity Submit \$200+ to qualify for Tupcake Silicone Maker for only \$7</p> <p>Everyone Plays</p>	 <p>Weekly Activity Submit \$200+ to qualify for Square ravioli Maker for only \$7</p> <p>Everyone Plays</p>	 <p>Weekly Activity Submit \$300+ to qualify for Universal Series Filleting Knife for only \$7</p> <p>Everyone Plays</p>	 <p>Weekly Activity Submit \$200+ to qualify for Small Eco Bottle for only \$7</p> <p>Everyone Plays</p>	 <p>Weekly Activity Submit \$200 to qualify for Universal Series Knife Block for only \$7</p> <p>Everyone Plays</p>
<p>2 Week Personal Sales Challenge Submit 2+ to qualify for Tupperware Color Block Laptop Bag Established Plays</p>			<p>Parties Up Challenge Submit personal party lineups in My Sales for parties dated into December 30–January 12.</p> <p>Everyone Plays</p> 	
	<p>Wishing Well Companies who achieve their goal in the month of December will have the opportunity to add their name to the Wishing Well</p> <p>Everyone Plays</p> <p>Company Goal Submit \$200 or more in personal sales and help your Business Leader achieve 70% of their activity rate to earn Best Wishes Brownie Wise Book</p> <p>Everyone Plays</p>			
<p>Party Challenge Submit 3+ parties (meeting or exceeding \$325 or more each) to qualify for set of two Tupperware Chic Dining® 10.5 cup/2.5 L Square Bowls</p> <p>Everyone Plays</p>				
			<p>Unit/Team Recruiting Submit new Consultants for exclusive items Mangers and above</p>	
<p>Leadership Development Step up to qualify for Chef Series Pure Knives Set</p> <p>Everyone Plays</p> <p>Say Yes Offer & Extra for New Consultants Say Yes for Universal Series 3-Pc. Multipurpose Set for only \$20</p> <p>Submit one party at the standard level to ADD Universal Series Ultimate Tools, including Chef Knife, Bread Knife, Cheese Knife and Knife Sharpener for only \$25</p>				

Note: Unless otherwise specified, each party referenced must meet or exceed the standard amount of \$600 (and can also be achieved by meeting or exceeding the equivalent in total personal sales during the qualification period.)