

Friend Finding Survey Sheet

Good Morning, introduce yourself, be sure to have a Tupperware item in your hand, and a Tupperware folder. Be sure to wear your name badge.

- 1. Are you familiar with Tupperware? Yes_____ No_____
- 2. Do you own and have Tupperware in your home. Yes_____ No_____
- 3. How much Tupperware do you own? *Under\$100 ._____Over\$100._____*
A bit or a bunch ._____
- 4. Have you ever been to a Tupperware Demonstration? Yes_____ No_____
- 5. How long since you have attended a Tupperware Demonstration? _____

Do you mind giving me your name?

Name: _____

Address: _____ *City:* _____

Phone #: _____

- 6. Have you seen our latest brochure and new Catalogue?
 (Show brochure and catalogue starting with product and moving on to host gifts.)

- 7. Have you ever been a Tupperware host? Yes_____ No_____

- 8. Would you consider having a few friends over to see the new catalogue? You would receive free gifts, a value of over \$_____ in Tupperware product, and your friends would get the opportunity to see the newest products Tupperware has to offer.

(If yes, set a date and party plan. If no, thank her and ask if there were a demo in the neighbourhood would she be interested in attending.)

Yes_____ No_____ Maybe_____

- 9. We are looking for people like yourself to work with us in Tupperware.
 Would you be interested in earning an extra \$100.00 to \$150.00 a week?

Yes_____ No_____

(follow up)

- 10.Thank her and leave her with a customer game gift.

Have a draw before you leave the neighbourhood and bring the gift back to the winner.