

## WORLDS BEST ICE CREAM “IN UNDER A MINUTE”

Do you have a quick chef? If so, super if not, get online and order one today or at least borrow one until you get one, you GOTTA try this:

### WORLD'S BEST ICE CREAM:

1 Cup Frozen berries – any berries work, but raspberries (suggested by sender)

1 Cup heavy whipping cream

1 tsp vanilla

1 snack cup (3/4 c) sugar or splenda \* you can reduce if you like the sweet/tart mixture of tangy fruit and sweet sugar. (Say 1/2 of a snack cup)

Put the chopping blade into the quick chef, then frozen berries and then the rest. Put the seal on and spin it for 15-30 seconds, better yet, have your guests or host spin it. It will be like a soft serve ice cream at this point. Let 'em taste it with plastic spoons right out of the quick chef, but no double dipping.

There is the recipe and the product and now here is what I am doing with it: I am calling my friends, family and people who have ordered in the past and of course my past hosts and this is what I am saying:

### SCRIPT:

*I just got the world's best ice cream recipe that we make in under a minute. I would love to show you how to make it, do you have about 15 minutes so I could show you how to make this ice-cream, I know you're going to love it. It is soooooo goood!!!*

I am doing these as one on one “mini” demonstration to raise my sales. If they say they would love to see it, I schedule them for immediately and grab my bag and go or within 24 hours. That's how fast you can schedule these. What I take to these mini demos is just the products I need to make the ice cream and the sales flyers we have right now, in a plastic sheet. So far they have either bought the quick chef out right or dated a party to get one. They are getting me other parties (in home and book and one on ones with their friends and family too) they are also ordering from the sales flyers but why not those are great deals! I also take a list I made up myself of quick chef uses. For example: Omelets, Crushing Graham Crackers, Crushing Oreos, chopping all veggies, shredding potatoes, cutting up the pickles and radishes for potato salad, smoothies, ice cream drinks, blizzards, chopping your cooked hamburger so its smaller for tacos, BBQ etc... then I go through the list with them incase they have any

questions. (The more reasons that you give them to use a product the more they are going to want it and the more excited they are going to be.

You know that if you show them the quick chef and explain it they MAY order it. Show it chopping something, they are going to want it, have THEM chop something and they HAVE to have it. So let them turn it for ice cream

As I take out my products I talk with my host and then we make ice cream, they get to taste it. Then I have them give me a bowl that will hold about 2 cups and freeze what is left. While the host or myself washes my products we talk about the other uses for the quick chef. While I dry and put them back in the bag we talk about whom else might like to see this same demo and that is where I get these parties. Right before I leave I ask them if they think they could make that recipe. Of course they say yes, because they just did it. Then I ask "did you know that just by showing people how to make this recipe 8 times a month you could earn \$1000?" That is my recruit bid. They are impressed and that amount of money for only showing it 8 times a month because it took under a minute to make it. It is a very simple demo and I know they can see themselves doing something so easy. I also tell them I will call them in 2 days to see how they like the ice cream and that is when I do all my follow up. (Dating, Recruiting, Etc.) Because I do most of the follow up on the call I am only in the homes about 15 minutes per demo and each demo cost me about \$2.50. Yesterday I had a demo about 30 minutes from here. Well, with gas prices high I didn't want to drive for just a 15 min. demo, so I called some people I know and set up 3 more. So I did 4 demos instead of 1. I went from house to house to house to house and was back in less than 2 hours. That made it worth my time and effort. I only have until 11:30 and then I have to get my daughter from school, otherwise I would have called many more people I know that live in that area and I would have kept going.

The fact you can make ice cream in under a minute is the interest point. Whether they eat ice cream or not, they want to see it and the quick chef is good for so much more it sells.

I am having a really good time making ice cream. I think I can do this all summer long. Not only do I have all my current leads, but now I have people I never met yet too. I am so very excited about these mini demos. My excitement gets them excited and they get their friends excited too. Make the WORLDS GREATES Ice Cream today and get yourself excited and you will be unstoppable.

GOOD LUCH  
& HAVE A GREAT DAY!!

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## HOW SHE FIGURES OUT THE MONEY:

8 times = \$1000

They have to turn into a 400 +2  
to get the quick chef for FREE!

8 x \$400 = \$3200

Commission = \$800

Plus 10% Volume bonus \$320

= \$1120 per month For MAKING ICE CREAM>>>>

## NOW THINK ABOUT THIS....

This lady planned her system and did 4 mini parties in one day so where could your ideas take you with this simple and easy plan.. HMMMM

Vacations, School Tuition, School Supplies & Clothes, A special Gift for your Loved One, A special Gift for YOU! Diamonds, A Massage, or how about DIQ? Isn't Record Breaker right around the corner???

What is your plan?

Filename: ice cream plus demo.doc  
Directory: C:\Documents and  
Settings\Compaq\_Administrator\Local Settings\Temporary Internet  
Files\OLK1A  
Template: C:\Documents and  
Settings\Compaq\_Administrator\Application  
Data\Microsoft\Templates\Normal.dot  
Title: World's Best Ice Cream Demo  
Subject:  
Author: gutzmom  
Keywords: Demo, Tupperware, Ice Cream  
Comments:  
Creation Date: 7/26/2006 7:29:00 PM  
Change Number: 2  
Last Saved On: 7/26/2006 8:11:00 PM  
Last Saved By: gutzmom  
Total Editing Time: 60 Minutes  
Last Printed On: 1/30/2007 7:14:00 PM  
As of Last Complete Printing  
Number of Pages: 3  
Number of Words: 1,139 (approx.)  
Number of Characters: 4,535 (approx.)