

Cash N Carry Pool

What is a Cash N Carry Pool?

The Cash N Carry Pool is a pool of sales, which you have previously purchased in samples. The sales amount in your Cash N Carry pool is there for the **sole purpose** of redeeming Host Credits when you sell your samples! Sales Credit is given at the time of the sample purchase!

How do I build my Cash N Carry Pool?

You can build your Cash N Carry Pool by purchasing samples listed on the monthly sample order form released by Tupperware each month. Sales Credit will be issued at the time of purchase BUT Host Credits will not be awarded on retail sales purchased from Samples.

How do I order Samples to build my Cash N Carry Pool?

Each month, when the new brochure is released, Tupperware also releases a sample order form. While you are entering a Party or Non-Party simply create a New Order and choose Consultant rather than Customer. When ordering the product #'s from the sample order form you must choose Item Type 5-Samples. Once the Party or Non-Party that includes that order is submitted the Cash N Carry Pool will automatically build.

Why would I use sales from my Cash N Carry Pool to redeem Host Credits for a Host?

At the end of the sales month you may want to sell your samples, which you purchased for use in your kit, this is called rotating your kit. Items that are not purchased through Web Order Entry and instead are purchased from you will not be calculated into the host's final retail sales, therefore reducing her host credits earned. You will need to accommodate your hosts by using the Cash N Carry Pool on the customers order that you sold sample product to from your kit.

Please NOTE

The Cash N Carry Pool does not issue sales credit to you, as you have already received the sales credit when you purchased your samples. The sole purpose of the Cash N Carry Pool is to allow for Host Credits for Samples SOLD at the end of the sales month.

SAMPLE

Mary Jane has a party with retail sales of \$600.00 & 2 datings

Host Credits Earned = \$90

Sales Force Member uses \$100 retail value items from her stock instead of ordering this product for the customer(s)/host. Therefore decreasing the retail value of items being ordered on Web Order Entry to \$500.00, which will decrease the Host Credits to 75 Host Credits instead of 90 Host Credits.

Redeem \$100 from your Cash N Carry Pool towards the customer(s)/host orders which you have used your samples to increase the Hosts Party Credits to 90 Host Credits.

Total Sales Credit will only equal the retail value of product ordered. Therefore in the above scenario the Sales Force Members Retail Sales will be \$500.00 as they have previously been awarded sales credit on samples purchased at the time of the purchase.