

Want more from your Parties!

Use Dating Bids and Recruiting Bids throughout your Demo!

Your Demo **should not be** only all about selling products by providing recipes, product uses, features and benefits etc.

Your Demo **should be** sprinkled with Dating Bids and Recruiting Bids as you demonstrate the products by providing uses, features and benefits etc.

The Results

Doing this will help create the desire among guests to host their own party or create an interest in starting as a Consultant.

When you then play a Dating Game or play the 10-ticket game the guests will be far more receptive to Dating or Recruiting, if they have not already decided.

This just makes commons sense. They will have thought about it and will know the benefits before you ask for the decision.

Examples:

- Demo the exclusive Thank You Gift and the current Host Bonus such as the 'Smart Prep System at \$650/2' indicating that your host can/will receive these and they could also by hosting a party.
- Tell everyone that the host will be receiving a free shopping spree from the catalogue and their choice of anything at 50% off.
- When you demo something like the 'Quick Chef Pro' finish by saying, you can purchase this or receive it free by having your own demo.
- When you demo the 'Chip 'N Dip' or any item from the kit, you can say when you start as a Consultant this is one of the many things you receive in your Kit.

Use your imagination and give at least 5 Dating/Recruiting tips in every 20-minute demo.