

MODULAR MATE DEMO TIPS

To know and LOVE your modular mates (just like any product) you have to use them!
WOW them with facts and personal stories or experiences!

1. Save space –
 - Visualize your cabinets or pantry with me.... Wasted space, right? With modular mates you use every last inch top to bottom and side to side giving you 2-3 times the amount of space in your cabinet or pantry. Explain different shapes, sizes and heights.
 - Average person needs 50-60 modular mates for their entire kitchen.
 - Modular mates were specifically designed by a computer and engineers to give you the most storage space per square inch.

2. Save time –
 - When containers are empty wash them and put them back in their spot to help making your grocery list a snap.
 - No one likes the game of hide and seek...when it's in your pantry
 - Also with see through containers there are no extra unnecessary trips to the grocery store! We all know of certain family members that like to put empty boxes back in the pantry!

3. Save \$ -
 - Average family throws away \$75-\$80 per month on stale food
 - Foods are packed with enzymes that keep food fresh – once the “freshness” seal is broken the food begins to go bad. Light and air are what causes your food to become stale. The modular mates shield the food from the light and air. With modular mates you never throw away any stale food.
 - Give freshness examples – brown sugar, saltines, chips, etc.
 - Average family throws away \$120 of Baggies, foil and plastic wrap per year. Modular mates are the only “wrap” you'll ever need. You only buy them one time. With Tupperware's Lifetime guarantee your modular mates are a lifetime investment.

4. Saves your health –
 - Modular mates keep bugs out and they keep bugs in.
 - Bugs are attracted to glue on cardboard boxes. – They eat the glue and lay eggs in the glue. YUCK!
 - Infestations happen because the bugs hitchhike their way to your kitchen, in the glue of the cardboard boxes!
 - Weevils – 5 out of 10 bags of baked goods have them. Always do the bug test.
 - Mod. Mates are better than raid!