

# Tupperware Survey

Name : \_\_\_\_\_ Date : \_\_\_\_\_ Email : \_\_\_\_\_  
Telephone (Home) : \_\_\_\_\_ Telephone (other): \_\_\_\_\_  
Address : \_\_\_\_\_ Town : \_\_\_\_\_ Postal Code: \_\_\_\_\_  
Consultant \_\_\_\_\_ Team : \_\_\_\_\_

## 1. What do you think we are going to talk about today?

## 2. In order to better understand your needs :

- a) Do you work outside of home ? Yes  No   
Doing what ? \_\_\_\_\_  
How long have you been doing this ? \_\_\_\_\_
- b) Do you have a partner ? Yes  No
- c) Do you have children ? Yes  No   
Age : \_\_\_\_\_ Age : \_\_\_\_\_ Age : \_\_\_\_\_
- d) What do you like to do in your spare time for yourself ?  
\_\_\_\_\_

## 3. How long have you known Tupperware ?

## 4. Do you have a favourite product ?

## 5. When did you go to your last Tupperware party? \_\_\_\_\_

Have you ever been a Hostess ? If Yes, when ? \_\_\_\_\_  
What presents did you choose? \_\_\_\_\_  
If no, why not ? \_\_\_\_\_

## 6. Do you know or possess (when the response is «Yes», ask the client what she would say to sell it to you):

- a) FridgeSmart Medium ? Yes  No
- b) Freezer Mate Medium 1 ? Yes  No
- c) Tupperware Stack Cooker? Yes  No
- d) Vent'n'Serve Medium Deep? Yes  No
- e) Modular Mate ? Yes  No
- f) Quick Chef Pro ? Yes  No
- g) Breakfast Maker ? Yes  No

## 7. To better understand how you use your Tupperware products, would you allow me to look with you at your:

Refrigerator \_\_\_\_\_ (number)  
Freezer \_\_\_\_\_ (number)  
Pantry \_\_\_\_\_ (number)  
Cupboards \_\_\_\_\_ (number)

## 8. Did you know that now we offer parties with cooking rather than the presentations that we used to do? Yes No

Give an example of the salsa in the Quick Chef, potatoes in the vent'n'serve and the chicken in the Tupperware.

9. With the help of the Kit Game, give the value of the Quick Chef and the Breakfast Maker which is about \$110.

**Ask the Client: What would you say if I added onto that, the FridgeSmarts & the FreezerMates for the same price? And everything else you see in the picture? It's your first privilege as a host. All that for \$110!!!**

10. If you choose to do a Tupperware Party at your house, you will get showered with gifts... Do you know the exclusive privileges that exist JUST for Hostesses? :

Purchase of the kit for \$ 110 Yes  No

Free Tupperware once you reach \$300  
In sales (up to 20% in credits) Yes  No

Sets at 50% off once you reach \$300  
in sales (up to 3 sets) Yes  No

11. If you were a Tupperware host, what systems would you choose for your gifts....

- a) The FridgeSmarts for fruits and vegetables  
b) The Vent'n'Serves for microwaves  
c) The FreezerMates for freezing  
d) The Modular Mates for the pantry

12. If you decided to be a Host for a Tupperware Party, what would be best the best time of the week to do the party?

Beginning of the week  End of the week  Week-end   
Morning  Afternoon  Evening   
Date : \_\_\_\_\_ Hour : \_\_\_\_\_

**Carry out the Hostess planning now if your client has decided to do a Tupperware Party.**

13. I would like to give you an invitation for one of our Information Sessions. You can visit our Showroom and see ALL the products currently for sale in the catalogue. You can also see our model kitchen with a refrigerator, freezer and organised pantry. As well as this you will learn about the Company, the products and the Business opportunity.

Yes  No

Give a fridge magnet with the invitation stating the time, date, etc

14. Explain that we are on a recruitment drive and do your Tupperstory.

15. Do you have anyone that you could refer me to ?

For a Party : \_\_\_\_\_

For an Invitation to the office: \_\_\_\_\_

For the 13 week trial : \_\_\_\_\_

## You have an unlimited budget. What would you choose?



1 – Quick Chef Pro	83.00 \$	8 – Silicone Spatula	23.00 \$
2 – Microwave Breakfast Maker	24.00 \$	9 – Large Spice Containers	22.50 \$
3 – FridgeSmart Small Deep	22.50 \$	10 – Chipotle Spices	7.50 \$
4 – FridgeSmart Medium	29.50 \$	11 – Measuring Cups	18.50 \$
5 – FreezerMate Medium 1	11.00 \$	12 – Measuring Spoons	15.00 \$
6 - Freezer Mate Medium 2	12.50 \$	13 – Transport bag	30.00 \$
7 – Can Opener	42.00 \$	14 - Apron	30.00 \$

Total products 1 to 14 : 371.00 \$

Shipping and Delivery : 3.95 \$

Sub Total: 374.95 \$

Taxes (14.98%) 56.17 \$

**Grand total : 431.12 \$**

### Material Necessary for survey

- Gift for participating in the survey
- Agenda with dates highlighted
- Survey
- One product from each system (Fridgesmart, Vent'n'Serve, Freezer Mate, Modular Mate, Quick Chef and TupperWave Plus the Breakfast Maker)
- Planning envelope for Hostesses
- Brown Envelopes
- Dating Gift
- Invitation to office (or suburb)

### Please telephone me

- My name is : \_\_\_\_\_
- I just did a survey with : \_\_\_\_\_
- From the Team : \_\_\_\_\_
- I will go to the office on : \_\_\_\_\_
- I will do a Party on : \_\_\_\_\_