# Plan the Perfect Party!

# **Step One: Invite!**

I will mail out your party reminders and the current sales flyer 5-7 days prior to your party. Invite at least 30 people, the more the merrier. Don't forget to mail or e-mail your guest list to me ASAP!

- Friends
- Relatives
- Neighbours
- Co-Workers Current & Former
- Church & Social Contacts
- School Friends
- Contacts through Children
- Spouse/Roommate friends & relatives
- Spouse/Roommate Co-Workers
- Places you do business
- People who are interested in fundraisers
- Host from party that you booked from

## **Step Three: Remind Everyone!**

Reminder Calls – Have you ever wanted to go somewhere, but forgot? Personally invite your guests and remind them about the current sales specials and to bring a friend!

## Step Four: Make Snacks!

Prepare refreshments – Make something small and simple. Neither your guests nor I want you to do a lot of work!

#### Your Party Date & Time IS:

## **Your Consultant Is:**

## **Step Two: Collect Orders!**

Think of your spouse/roommate's co-workers, church members and guests unable to attend. Remember out of town family and friends. Tupperware is so fun and functional – ask everyone, you'll be surprised how easy it is!

Here's how you take their order – use one of the order forms included in this packet and follow the instructions below:

- 1. List product item numbers, description, and price
- 2. Add all product prices for a product total.
- 3. Add Shipping/Handling Fee of \$3.95
- 4. Calculate your taxes and add it all up!

I accept Visa, MasterCard, Cash and Cheques.

## Step Five: Make Your Wishlist!

How much Tupperware do you want free? How many items at half price? Are you interested in Host Specials? Start making your Wish List below

Tupperware uses Host Credits as a way for you to purchase free items.

Party Sales	Host Credits Earned	Half Off Items Earned
\$300 - \$549	10% of sales	1
\$550 - \$1099	15% of sales	2
\$1100 +	20% of sales	3

As a Host, you earn Host Credits based on your party retail sales and parties dated. Host Credits can be used to purchase the Exclusive Host Gifts or as money for FREE Tupperware.

1 Host Credit = 1 Dollar

The higher your party sales and number of datings from your party the more FREE Stuff!

Encourage your friends and family to bring the fun of Tupperware to their home by dating a party. This helps them earn more free stuff for you and for them!

\*Host Credits can be used for product in the catalogue, credits cannot be applied to half-price items or items on sales in the monthly flyer.